

IMPROVE YOUR RESOURCE PRODUCTIVITY

Gain control over utility resources, reduce costs and invest the savings in your future.

Businesses face a complex landscape of internal and external pressures. Utilities don't have to be one of them. Improve your productivity with a comprehensive Utility Resource Management Program. Then focus on what you do best: run your business.

Achieve savings by implementing a best-practices and continuously reinvest your savings into your future. Centralize oversight, budgeting, and decisions of your utility resources to gain control. Set metrics and goals that align with your vision. Manage implementation of a portfolio of improvement measures.

Key Benefits

Centralize utility resource management.

Alignment of team, plan and dollars to business goals.

More time spent on decision making, less time on data gathering.

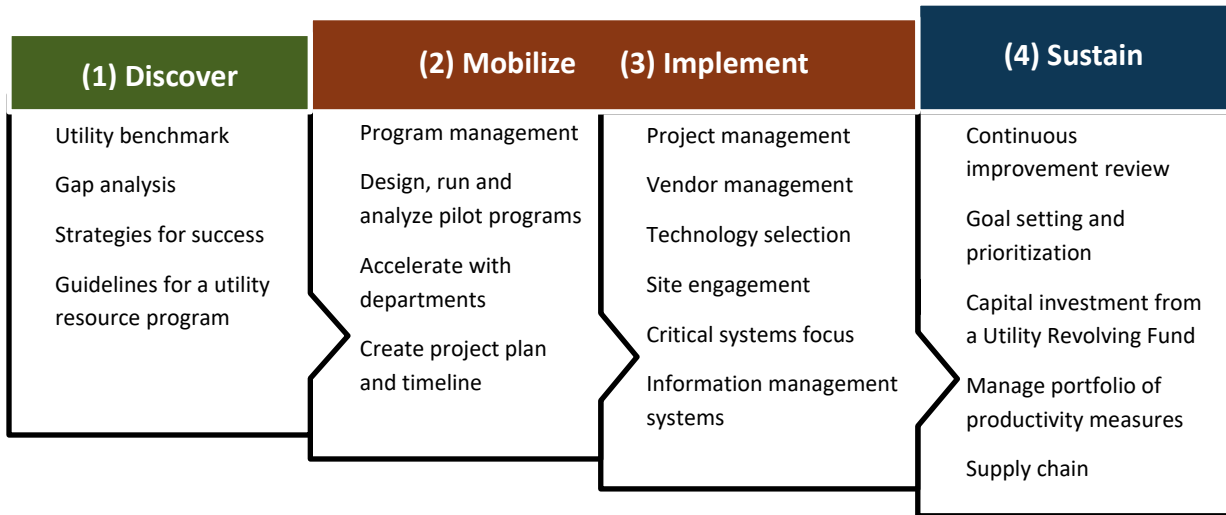
Strategic plan for resiliency of your future business.

BUSINESS SOLUTIONS FOR CONTINUOUS IMPROVEMENTS

Our Business Solutions implements an entire program based on our Utility Resource Management Framework. As a member of your team we help you quantify your resource needs, implement cost-savings and resiliency-improving projects, and provide decision support that increases your productivity.

We believe that energy is critical to your business and our utility management strategy reflects its importance. A successful utility strategy not only puts you in control, it also re-invests achieved savings in your future.

Tangible Outcomes	Whole Organization	Expertise
<ul style="list-style-type: none"> Simplify Utility Budgeting Reduce Volatility Process Automation Prioritized Conservation Portfolio 	<ul style="list-style-type: none"> Strategies for Success Aligned with Goals Knowledge Management Stakeholder Engagement Process Improvements 	<ul style="list-style-type: none"> Dedicated Utility Advisor Technology Selection Vendor Selection Decision Support Best Practices



Our Utility Resource Management Framework is designed with industry best practices and executed with a continuous cycle of improvements, we will help you achieve your desired results. Business Solutions include:

- **Program Charter** – Define the mission and vision of your Resource Management Plan
- **Discounts** – 20% discount on all mobilization and implementation Managed Services
- **Key Financial Metrics** – Improve accountability through budgets, bring predictability to utility expenses and transparency to productivity indicators.
- **Utility Revolving Fund (URF)** – Capture savings for reinvestment in conservation and productivity measures.
- **Automatic Bill Payments** – Streamline bill payments through your URF to reduce errors.
- **Reporting** – Receive monthly reports with an annual summary.
- **Meetings** – Convene monthly or quarterly meetings with key stakeholders, based on need.
- **Utility Advisor** – The client’s primary contact with DEM. An advisor meets with the client on a regular basis. He/she will assess the account and help execute the ongoing program and individual projects.

We look forward to working together with you!

DISTRIBUTED ENERGY
MANAGEMENT

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